

We've expanded our rewards system and... We want to reward you for time spent completing the surveys!

As a benefit, all eligible participants of the 2016 surveys receive access to the report results in MGMA DataDive™.

Time is a valuable thing! We've created a tiered participation benefit structure to ensure we reward you for the time spent completing the surveys. See details regarding the tiers for each survey below.

Tier 1: Submit the minimum amount of data required to be considered an eligible survey participant and receive this tier of the participation benefit.

Tier 2: Provide us with more than the minimum and we'll reward you with access to expanded benchmarking data in addition to the Tier 1 benefit.

Get it done and out of the way! Participate by the early participation deadline for each survey and receive additional functionality to export your MGMA DataDive™ tables into Excel.



PROVIDERS

To receive access to MGMA DataDive™ Provider Compensation:

Open for participation: Monday, January 11, 2016

Early participation deadline: Friday, January 29, 2016

Final deadline: Friday, March 4, 2016

- **Tier 1:** Complete the required demographic and compensation questions (denoted by *) and we'll give you the following compensation benchmarks and filters in your MGMA DataDive™:

Benchmarks:

- Total Compensation
- Retirement Benefits

Filters:

- Demographic Classification
- Geographic Section
- Number of FTE Physicians
- Organization Ownership
- Partner/Shareholder
- Practice Type
- Total Medical Revenue
- Years in Specialty

- **Tier 2:** Complete the required demographic and compensation questions (denoted by *) plus the production questions and we'll give you Tier 1 plus additional benchmark options in your MGMA DataDive™:

Everything in Tier 1 + Additional Benchmarks:

- ASA Units
- Collections
- Collections to ASA Units, Total RVUs, Work RVUs ratios
- Compensation to ASA Units, Collections, Gross Charges, Total RVUs, Work RVUs ratios
- Gross Charges
- Total Encounters
- Total RVUs
- Weeks Worked per Year
- Work RVUs
- Work RVUs to Total Encounters ratio

For a more in-depth list of questions, please refer to the [Compensation Survey Questions Checklist](#).



MANAGEMENT
AND STAFF

To receive access to MGMA DataDive™ Management and Staff Compensation:

Open for participation: Monday, January 11, 2016

Early participation deadline: Friday, January 29, 2016

Final deadline: Friday, March 4, 2016

- **Tier 1:** Complete all of the required demographic and compensation questions (denoted by *) and we'll give you all benchmarks plus the following filters in your MGMA DataDive™:

Benchmarks:

- Total Compensation
- Bonus/Incentive
- Overtime Compensation
- Hourly Rate Compensation
- Retirement Benefits
- Retirement Benefits as a % of Total Compensation

Basic Filters:

- Geographic Section
- National + State Zone
- Number of FTE Physicians
- Organization Ownership
- Practice Type
- Total Medical Revenue

- **Tier 2:** Complete all of the required demographic and compensation questions (denoted by *) plus all additional manager and staff questions and we'll give you Tier 1 plus additional filter options in your MGMA DataDive™:

Everything in Tier 1 + Additional Filters:

- Demographic classification
- Formal education level
- Legal organization
- Number of support staff
- Years of experience

For a more in-depth list of questions, please refer to the [Management and Staff Survey Questions Checklist](#).



CPT
COLLECTION

To receive an E&M graphed report in MGMA DataDive™:

Open for participation: Monday, January 11, 2016

Final deadline: Friday, April 15, 2016

Upload the complete set of CPT codes your practice performed to receive an E&M graphed report comparing your providers' and practices' coding experience against MGMA coding data.



COST AND
REVENUE

To receive access to MGMA DataDive™ Cost and Revenue:

Open for participation: Monday, February 22, 2016

Early participation deadline: Friday, March 11, 2016

Final deadline: Friday, April 15, 2016

- **Tier 1:** Complete the required demographic and practice questions (denoted by *) and we'll give you the aggregate level data for each cut plus the following filters in your MGMA DataDive™:

Benchmarks:

- Total AR
- Days in AR Buckets (0-30, 31-60, 61-90, 91-120, 120+)
- Total Providers FTE and Cost
- Total Physicians FTE and Cost
- Total Nonphysician Providers FTE and Cost
- Total Support Staff FTE and Cost
- Total Business Operations FTE and Cost
- Total Front Office Staff FTE and Cost
- Total Clinical Support Staff FTE and Cost
- Total Ancillary Support Staff FTE and Cost
- Total General Operating Cost
- Total Operating Cost
- Total Medical Revenue
- Total Medical Revenue After Operating Cost
- Total Medical Revenue After Operating and NPP Cost
- Net FFS Revenue
- Net Income
- Patients
- Work RVUs
- Total RVUs

Filters:

- Demographic Classification
- Geographic Section
- Number of FTE Physicians
- Organization Ownership
- Total Medical Revenue

Data Cuts:

- Per FTE Physician
- As a% of Total Medical Revenue
- Per FTE Provider
- Per Square Foot
- Per Total RVU
- Per Work RVU
- Per Patient
- Per Encounter

- **Tier 2:** Complete the required demographic and practice questions plus the breakouts of the aggregated totals data and we'll give you Tier 1 plus the ability to expand the aggregated level data specified above into more specific data breakouts in your MGMA DataDive™.

For a more in-depth list of questions, please refer to the [Cost and Revenue Survey Questions Checklist](#).



SUCCESSFUL
GROUPS

To receive the MGMA Performance and Practices of Successful Groups Report:

Open for participation: Monday, February 22, 2016

Final deadline: Friday, April 15, 2016

Complete this additional set of questions to receive a complimentary print copy of the MGMA 2016 Performance and Practices of Successful Medical Groups Report. **Please note:** you must complete the Cost and Revenue Survey to be considered for better-performing practice status.

Additional benefits of participating: In addition to contributing to industry-standard benchmarks, survey participants also receive discounts on the printed reports as well as upgraded access to additional versions of MGMA DataDive™.

Upgraded features include:

- Additional filter options
- Ability to apply multiple filters to a single data set
- Trended data tables
- Customizable percentiles
- Analysis tools

[Learn more about the different versions of MGMA DataDive™ we have to offer.](#)